MAYOR'S PROPOSED BUDGET FY 2022 - 2023

> Mayor Erin E. Stewart April 13, 2022







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Mary Marrocco, Chairwoman Tre Brown, Commissioner Maritta Daddio, Commissioner Ken Haas, Commissioner Cynthia Catanzaro, Commissioner Carol Labbe, Commissioner Zulma Salazar, Commissioner

THE BUDGET TEAM

Mayor Erin E. Stewart

Jonathan Perugini, Acting Finance Director Justin Dorsey, Chief of Staff Brock Weber, Exec. Aide to the Mayor Nathan Amos, Accounting Assistant All Department Heads



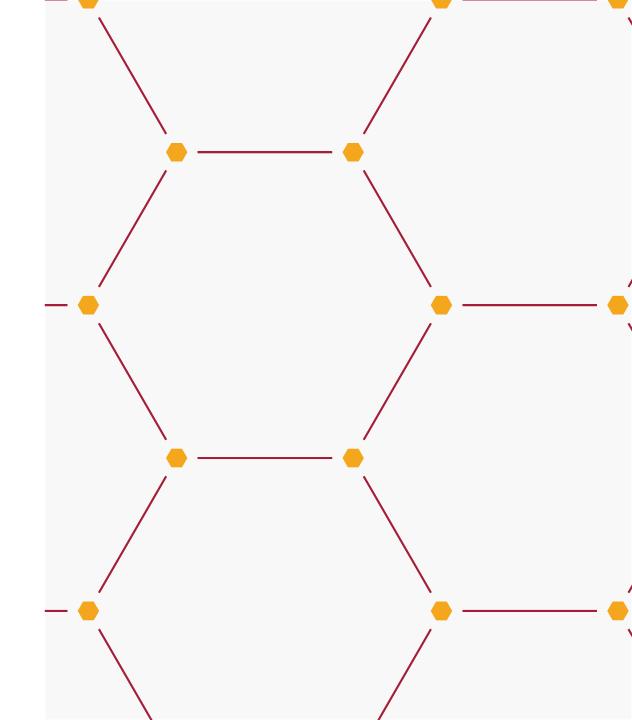
FY 2022-2023 BUDGET TIMELINE

January 14, 2022 Department requests due to Mayor & BOFT February 1, 2022 BOFT Receives Compiled Budgets March 1, 2022 BOFT Presents Budget to Mayor April 13, 2022 Mayor Presents Budget to Council April 26 , 2022 Council Public Hearing June 10, 2022 Council Deadline to Adopt Final Budget



DEMOGRAPHICS

- 2020 Population 74,135 (+ 929 since 2010 census)
- 8th Largest City in the State
- Residential Households -15,229
- Median Price of a Single Family House \$211,250
- Median household income \$47,392
- Median age 34
- Registered Vehicles in the City 45,023

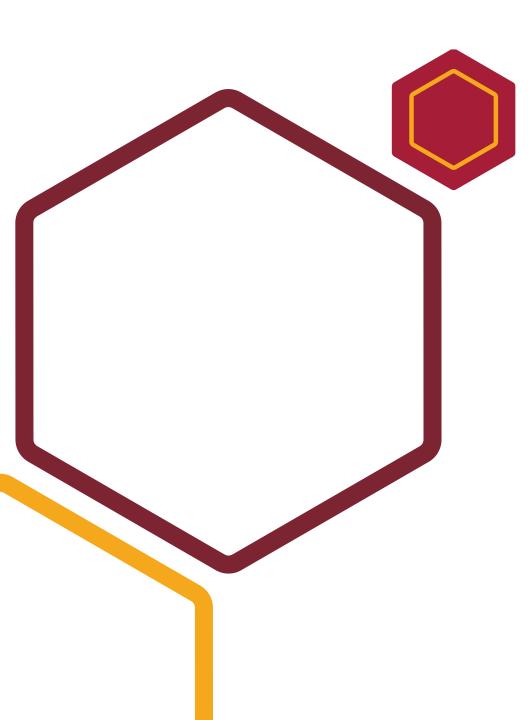


NO BUDGET IS PERFECT

A Budget is a snapshot in time.

Based off professional and educated assumptions on the course of the next 18 months.

Subject to change based on unanticipated and uncontrollable external factors and conditions.



THE ROAD TO FINANCIAL STABILITY

Mayor's Column - March 2022

NEW BRITAIN HERALD

ERIN STEWART: New Britain's financial journey reaches stability

Story Comments

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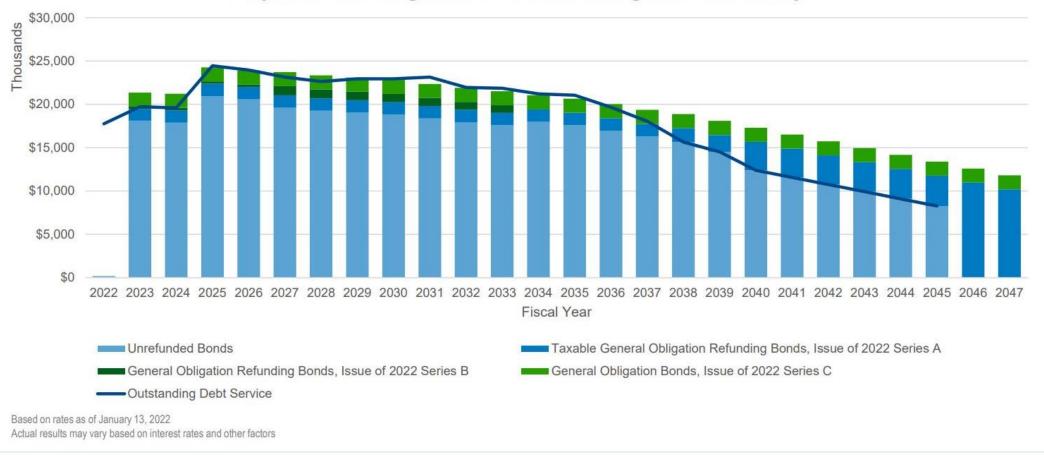
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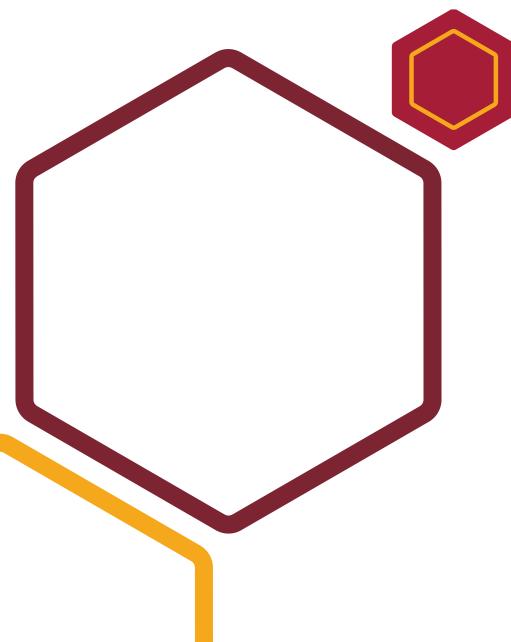
Published on Monday, 4 April 2022 12:35 Written by ERIN STEWART NEW BRITAIN MAYOR

It's hard to believe, but later this month I will present my ninth budget to the Common Council since being first elected "way back" in 2013. Anyone who has even remotely followed the work we've been doing over the past eight and half years knows that our city's finances have always been my top priority, and when you look back and see just how far we have come, it's not hard to understand why. Shortly after I first took my oath in November of 2013, I was informed that New Britain was facing a deficit of nearly \$30 million. From that moment forward, my mission as mayor was clear: getting us back on the road to financial stability and responsibility.

DEBT PROFILE

Projected Financing Results - Restructuring With New Money





LOOKING BACK

FY 21-22

Total: \$243,135,108

• Reduced PP and RE Mill Rate to 49.5

(from 50.5)

- Reduced MV Mill Rate to 44 (from 45)
- No Layoffs



CHANGING TRENDS

National Economy Shifts 8.5% Growth in Inflation*

Gas: 48% ↑ Energy: 32% ↑ Used Cars and Trucks: 35.3% ↑

*CPI annual increase as of March 2022



CURRENT FY PROJECTIONS

Deficit Projected FY 21-22:

- Insurance Renewal Rate
- Police Pensions
- Interest Income
- Distressed Municipalities Grant



FY 23 BUDGET PROGRESSION

Function	Budget Amount	% Increase over prior year	Est New Mill Rate	Mill Rate Increase	Mill Rate Change in Dollars
Dept. Head Requests	\$256,532, 070	5.5%	56.56	7.06	\$19,141,67 2.10
BOFT Proposed	\$256,572, 370	5.5%	56.58	7.08	\$19,195,8 97
Mayor Proposed	\$251,056,1 77	3.26%	49.5	0	N/A



MILL RATE COMPUTATION VALUE OF 1 MIL 2022: \$2,711,285

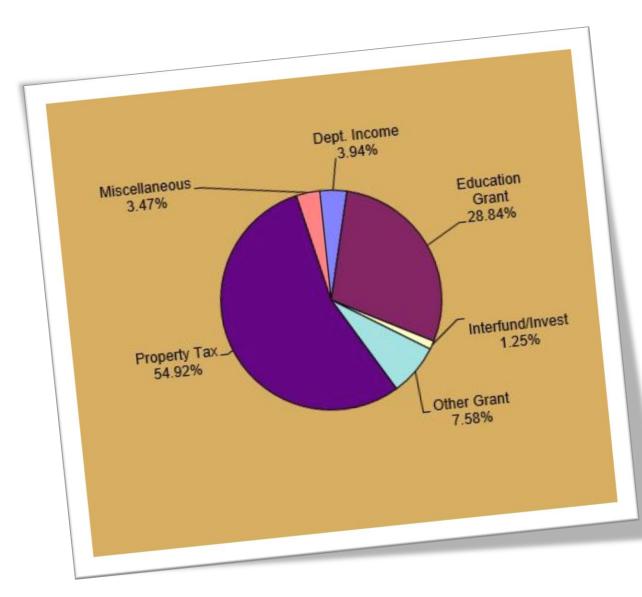
Revenue Other than Taxes = \$113,177,655Tax Collection Projected= \$137,878,522Grand List = \$2,819,481,784Estimated Collection Rate = 96.6%RE/PP Mill Rate = 49.5MV Mill Rate = 44Total Mayors Proposed budget = \$251,056,177



\$200,000 ASSESSED HOME MIL RATE = \$200,000/1,000 = 200 200 X 49.5 = \$9900 TAX BILL/YEAR

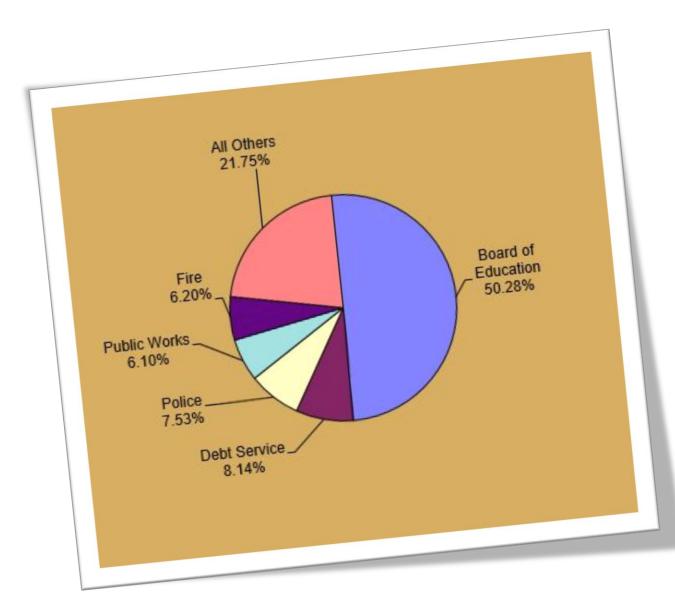
TAX CUT SUSTAINED

WHERE MONEY COMES FROM





WHERE MONEY GOES





- Clean Water Fund
- Grant List Growth 3.84% = \$10,411,334.40
- Bottle Deposit
- Lost Revenue Coronavirus Relief Funding
- Tax Stabilization Fund
- Car Values Increase
- State Grants

REVENUES

WHAT'S NEW?

- 1% Roads
- Insurance Rates Skyrocket
- Pensions, MERS Increases
- PD Unfunded Mandates
- Downtown Patrol Officer
- Medical Insurance
- Debt Service
- Job additions: Nurse, Gardner, Paralegal, P&R Admin

EXPENSES

WHAT'S NEW?

OFFICE RESTRUCTURES:

- Corp Counsel
- Support Services
- DPW
- DPD

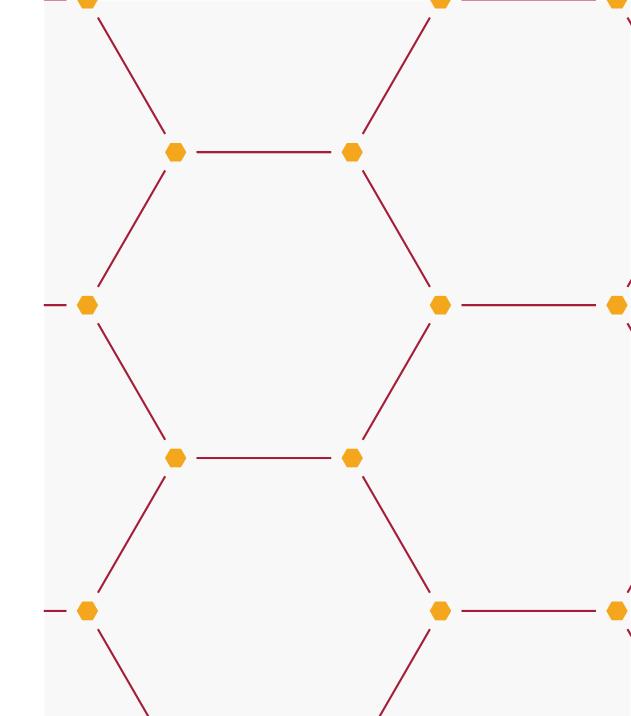
ATTRITION IMPACT

• As people retire we re-evaluate needs of office and job specs

WHAT THIS BUDGET DOESN'T DO

- DOES NOT Layoff Employees
- DOES NOT Discontinue Trash Pickup
- DOES NOT Eliminate Senior Center
- DOES NOT Reduce Public Safety
- DOES NOT Cut Library Funding
- DOES NOT Raid Special Revenue Funds
- DOES NOT Distort Revenues

DOES NOT Increase Taxes



REVENUE

- 50% Tax Exempt
- 98% Developed
- Brownfields
- PILOT Funding not equal to entitlement

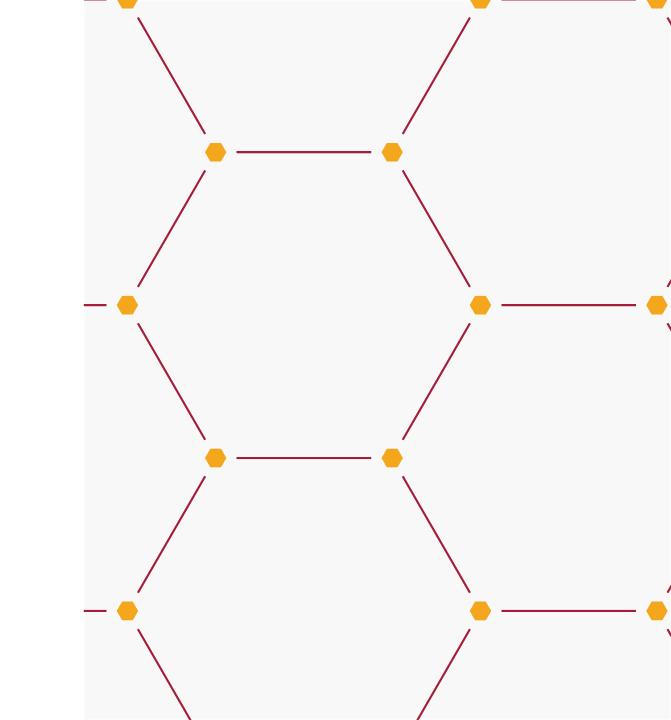
BEYOND OUR CONTROL

EXPENSES

- Rising Interest rates
- Old Debt law sunsets
- Rising Pension Costs
- National Economic Trends

FUTURE CONCERNS

- Car Tax Legislation
- Continued Unfunded Mandates
- State Grant Decreases
- Revaluation Impact
- Inflation
- Supply Chain Issues



PROJECTIONS: "THE OUT YEARS"

FY 24 -FY 25 -FY 26 -

\$258,930,828 \$267,371,973 \$276,088,300

Unassigned Fund Balance: \$16,870,715

MAYOR'S STRATEGIC PLAN COMMITTEE

- Created in 2021 based off of new POCD
- Merged SMART City Committee with TOD Planning Workgroup
- Internal workgroup with relevant staff responsible for development
- Quality of Life focused neighborhood based
- City savings through technological advances
- Economic Development priorities

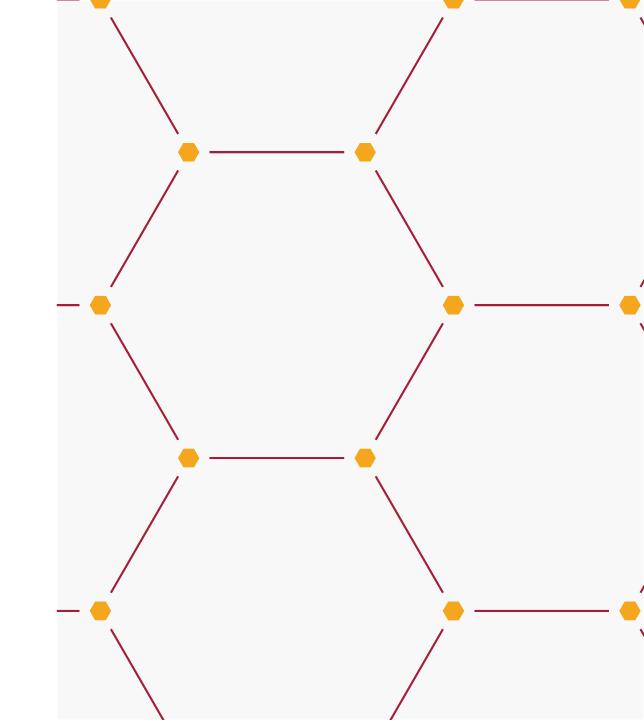
View Plan Here: POCD 2021

ARPA

AMERICAN RESCUE PLAN ACT

- \$54 Million available to City for qualifying projects
- Strict Rules and Restrictions
- Once in a lifetime opportunity
- BOE received their own allocation \$70+ Million
- Fiber Network
- New Public Health Facility
- NB Flush Water Infrastructure Improvements
- Osgood Park Renovation
- ADA Compliance

NOT A WISH LIST - PROJECTS MUST BE COMPLIANT WITH FEDERAL GUIDELINES





KEY TAKEAWAYS

- No Tax Increase
- Declining Debt Profile
- No Cuts to City Services
- Budget Increase kept lower than CPI
- Education Saving Fund Sustained \$2M
- Spends wisely
- Doesn't inflate revenues
- Supports employees
- Protects taxpayers
- Controlled, Calculated, Cautious

INVESTING IN A STRONGER NEW BRITAIN FINANCIALLY MEANS

• Having a structurally balanced budget

• Keep expenditures in line with revenues

Maintain stability that gives confidence to residents and investors

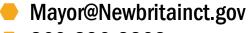
• Focus on predictability

• Will continue to attract business development and keep the positive momentum & keep taxes affordable

"PEOPLE WANT TO INVEST IN CITIES THAT INVEST IN THEMSELVES"

MAYOR'S BUDGET FY 2022-2023

Mayor Erin E. Stewart



860-826-3303



